



AJAX DOWNS BUSINESS RATIONALE

FOR 2018 RACE DATES

For the 2018 race season Ajax Downs is applying to race for a 25 day schedule. It is a reduction from our current 30 day schedule in 2017. The rationale for reducing the number of race days in 2018 is to help stretch our purse fund reserve monies. Currently, the Quarter Horse program does not have secured purse funding for the 2019 and 2020 race seasons. By reducing the number of races in 2018 we can save funds from the current reserve savings fund from SARP that the Quarter Horse program currently uses and push them out in the 2019 race season.

The reduction in race days in 2018 was one of the ideas that came about during purse funding discussions with OLG, OR and government. The hope is that it will create a better opportunity to secure the remainder of purse funds required to run in 2019 and 2020. The hope and the expectation is that when the long term funding by the government has been finalized and agreed upon that the Quarter Horse program will be able to participate in the distribution of those funds for future purse funding and operations.



2018

Proposed Race Dates

Legend:



Race Days

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Post Time: July 1, 12:25pm

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DRESDEN
RACEWAY

P.O. Box 790, DRESDEN, ON N0P 1M0
Phone: 519-683-1116 Fax: 519-683-4203
Email- DAS: agsociety@gmail.com
Raceway dresdenraceway.bramsay@gmail.com
Website: www.dresdenex.com

Dear OLG-
Tina MacMillan, Jennifer Bodner

Ontario Racing
Ryan Dupuis, Mike Chopowick

cc: AGCO
Brent Stone, Jessica Harvie

Dresden Raceway Race Application Process (1)

Dresden Raceway is submitting our Race Calendar and Business Rationale for desired Dates 2018. Race Calendar provided with specified 11 race dates requested as per our TPA funded allotment.

Our Business Rationale:

Dresden Raceway has a 1/2 mile track great for today's horse speed, with wider turns, banked better, renovated ship—in barns- the horsemen appreciate- and we are continuously upgrading our facilities, equipment , grandstand etc. accommodating harness racing at it's best. We have friendly, Knowledgeable, engaging staff.

It's a fact that most patrons enjoy the visual aid of a Tote Board- which Dresden has. A tote board is still the crowd pleasure.

This year having adopted HPI in our racing program has proven very successful.

Dresden hosts many diversified theme days, inviting a wide variety of patrons young and old, peaking the interest for both harness racing and fan appreciation, encouraging race fans from all over to become our loyal weekly patrons.

Our fan base and handle have increased by 20 % over this last race season.

Our 2017, Live Handle on track over the 11 race days, brought in \$ 261,031.00 and was enhanced by

\$ 19,183.00 thanks to HPI – Grand Total = \$ 280,214 site handle.

As we hosted HPI for 7 weeks, we feel the HPI handle incurred in that short time proved rewarding-

hosting for a full 11 days race season will only prove more profitable.

Also hosting OSS races is always a crowd pleaser, with many giveaways again welcoming patrons and informing them of the variety of Standardbred horses- trots, pacers etc. as well as great for the horsemen.

This year, we hosting, the Inaugural Mark Austin Pace series – honouring a “local boy done good”, was a proud event for Dresden, we are contemplating how we can continue this great event. We pride ourselves in encouraging the public to participate, enjoy and educate them to the great community benefits of harness racing with family fun time, horse trivia, and making raceway friends – the best people there are!

Being good neighbours with Gateway Casino – right next door to the raceway is a bonus providing added benefits of patrons and income – a win win for both.

As per Dresden’s TPA, we fully appreciate our funded 11 race days allotted to Dresden Raceway. Please see our attached race calendar showing the 11 race days applied for the 2018 racing season May to August.

Dresden would like to add, that if ever an opportunity of extra funded race days comes available please strongly consider Dresden as a recipient. We have been slowly and steadily increasing our fans and handle since Dresden has taken over, and feel we can only keep growing bigger and better.

Together – we can grow Harness Racing back to it’s “Hay Day”!

Thank You for your consideration,

Sincerely,

A handwritten signature in cursive script that reads "Lucille Laprise".

Lucille Laprise, President

Dresden Agricultural Society

Calendar for Year 2018 (Canada)

Standardbred

Owner/Operator
Dresden Agricultural Society

Mailing Address
P.O. Box 790
Dresden, ON NOP 1M0

Track Location
1244 North Street/Highway 21
south of Highway 78

Phone Number
519-683-1116

Total Number of Days

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September 12, 2017

Dear Jennifer,

Further to your email on August 25, please find attached Kawartha Downs' requested race calendar for 2018 and the business rationale to support this submission.

Let me know if you have any questions regarding these.

Kind regards,

A handwritten signature in black ink, appearing to read "Heather MacKay Roberts", is written over a light grey rectangular background.

Heather MacKay Roberts
Director Of Marketing & Special Events

Business Rationale for 2018 Race Date Submission From Kawartha Downs

As per the proposed 2018 race date calendar for Kawartha Downs included with this application, Kawartha Downs is seeking 40 race dates for the 2018 racing season. These would be every Saturday night from March 3 to December 1. Ideally, given that our track is the busiest in the summer months, the perfect schedule for us would be more condensed, with perhaps two race days through June, July, August and September, however, given the current horse supply that doesn't seem feasible in these conditions. The rationale behind this request is as follows:

ATTENDANCE & HANDLE

Kawartha Downs' nightly handle and attendance is arguably the best of any Ontario B track. This season our average attendance is approximately 1,500 and our average on track handle is almost \$40,000. The fact that our handle is up from last year is very significant given that the numbers of races per night and starters per race have been reduced considerably.

While Kawartha Downs is fortunate to enjoy very loyal patrons, we also attract a great number of newcomers every race night thanks in part to aggressive marketing aimed at cottagers, local campgrounds and families. We introduced a Kids Club last year which has been extremely successful with more than 1,000 children registered to from just 16 race cards this year which averages to more than 60 kids per race program. We aim to make an evening at the races a fun, affordable family night out that is enjoyed by the kids as much as the parents.

We have also noticed a significant rise in the number of millennials attending the races and endeavour to make their stay at our facility entertaining and enjoyable. This, along with bringing families to the track, addresses the always present concern of our aging demographic and attracting new fans to harness racing.

To make the first time fans experience at the track more enjoyable, we have staff available to assist them and explain the betting process, how to read the program, etc. This year we hired Gord Brown, Kawartha's leading driver for many years who retired last season, to be our expert race analyst. Who better to advise fans than the man who won more races over our track than any other? In addition to writing a nightly tip sheet and conducting interviews, Gord and our announcer, Evan Loucks, host a pre race show giving their selections on that night's program which is aired on our simulcast feed so it assist those at track and those watching remotely.

MARKETING

Kawartha Downs makes a very concerted effort to market our product not only within the harness racing sphere but in mainstream media as well. We work diligently to source stories that appeal to everyone, not just harness racing fans. A case in point is one from last week regarding a horse currently racing at Kawartha Downs named for Kawartha's veterinarian Dr. Kyle Goldie. Goldie Rocket was never expected to live let alone race and his story quickly became viral being shared on all forms of social media.

We are extremely active on social media, Facebook, Twitter and Instagram, to promote racing at Kawartha Downs and engage our current customers and potential ones. After each race night photos from the card of racing are displayed on Facebook. We try and have kids make our draws each night, in addition to the Kids' Club prize winner. We ensure their parents are fine with us posting their photos but what this does, through the parents liking and sharing the

photos, is engage others to bring their families to the track because their family members had such a positive experience.

We have many special nights during the racing season, our Celebration of the Horse, Family Night, Titans of Trot, Memorial Night, Appreciation Night, etc. But on race nights without an event we still make it special with our Kids' Club draw and activity centre, our second chance draws where patrons deposit their non winning tickets for a chance to win a prize, our draws for Gord's Guest, where Gord Brown gives a guided tour for the lucky winner of the backstretch area and our 50/50 draw which we introduced this season, the proceeds of which benefit the Ontario Standardbred Adoption Society.

HORSE PEOPLE

Kawartha Downs is absolutely blessed to have some of the most talented trainers and drivers competing here every race card despite the fact that their racing season has been severely curtailed. We have celebrated veteran drivers including Reg Gassien, Tony Kerwood and Rick Webb along with young aspiring pilots like Nick Boyd, Jim Gillespie, Rob Doyle and Justin Turcotte who are game to promote racing in any way they are asked.

Our horse people have produced some of the most celebrated horses ever. Rod Hughes, who races at KD regularly, was the trainer of San Pail, one of the greatest trotters of all time. Mike Wade, who also regularly competes at our track, developed the outstanding trotters Billyjojimbob and Corn Cob Conch, who both had their starts at Kawartha. Murray Brethour, acknowledged throughout the industry as one of the top developers of young pacers and trotters, continues to race horses at Kawartha Downs every race night.

Kawartha Downs affords these talented horse people a venue to get their horses started, a farm team prior to the big leagues, in addition to providing a place to race for those horses not of the calibre of the WEG tracks.

OUR TRACK

Kawartha Downs is one of only four five-eighths mile tracks in Ontario. This size oval is more conducive to starting a young horse as it's not as difficult for the horses to navigate as a half mile track whose turns are much tighter. Our track is maintained by track superintendent Doug Hie who has raced horses at Kawartha since its inception and is a member of one of the most respected families in harness racing.

CONFLICTS

In a perfect world, Kawartha Downs would be the only racetrack in the area offering live race cards on the Saturdays we have requested so there isn't competition between tracks for horses of the same calibre thus ensuring fuller fields and 10 races each night which would lead to an increase in handle.

OUR POSITION

Kawartha Downs is currently in a vulnerable position given that the Shorelines are building a new facility in Peterborough. Once the slots have departed from our facility it would be difficult to justify keeping it open for just a handful of race dates. We are encouraged by the support of Kawartha Downs by many local politicians including Peterborough MPP Jeff Leal and are cautiously optimistic about the future of racing at Kawartha Downs with additional race dates.



2018 Standardbred Race Dates Request

Owner Operator

Kawartha Downs Ltd.

Mailing Address

1382 County Rd. #28
Fraserville, Ontario
K0L 1V0

Track Location

Fraserville, ON

Contact

Heather MacKay Roberts
c) 905-259-3889

Total 2018 Race Dates Requested

40

Post Time(s)

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LAKESHORE HORSE RACING ASSOCIATION

OPERATING LEAMINGTON RACEWAY



3220 Mark Ave. Windsor ON N9E 2X1
P: 519-966-7468

September 7, 2017

Ontario Racing
400 - 10 Carlson Court
Toronto, Ontario
M9W 6L2

Attention: Tina MacMillan, Jennifer Bodner, Ryan Dupuis and Mike Chopowick

Re: 2018 Race Dates for Lakeshore Horse Racing Association / Leamington Raceway

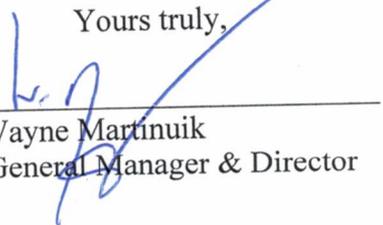
Lakeshore Horse Racing Association hereby applies for the thirteen (13) race dates listed below to be held at Leamington Raceway. This schedule complies with the OLG direction of funding under the current TPA agreements.

1. Sunday August 5, 2018
2. Sunday August 12, 2018
3. Sunday August 19, 2018
4. Sunday August 26, 2018
5. Sunday September 2, 2018
6. Sunday September 9, 2018
7. Sunday September 16, 2018
8. Sunday September 23, 2018
9. Sunday September 30, 2018
10. Sunday October 7, 2018
11. Sunday October 14, 2018
12. Sunday October 21, 2018
13. Sunday October 28, 2018

So far during our 2017 race meet we are experiencing a 26% increase in our wagering over the same dates as last year. In order to maintain consistency with our fan base, we are asking for similar dates for 2018. We anticipate having reasonable success with the horse supply as long as the three regional tracks (Dresden, Hiawatha and Leamington), co-ordinate their race days.

We have utilized the Pari-Mutual Tax Reduction's Customer Benefit allocation to fund our customer promotional events such as: gas card giveaways, Walmart gift cards, TV draws, travel certificate draws, kid's face painting and bike draws.

Yours truly,



Wayne Martinuik
General Manager & Director



September 12, 2017

Sent by email

Ontario Lottery and Gaming Corporation
4120 Yonge Street, Suite 500
Toronto, ON M2P 2B8

Attn: Tina McMillan
Director, Operational Governance & Relationship Management

Ontario Racing
400 – 10 Carlson Court
Toronto, ON M9W 6L2

Attn: Ryan Dupuis
Senior Director, Finance

Dear Ms. McMillan and Mr. Dupuis,

Re: 2018 Live Race Date Applications

The Woodbine Entertainment Group (WEG), as administrator for the Standardbred Alliance, hereby submits live race date calendars for 2018 for the following racetracks;

Clinton Raceway
Flamboro Downs
Georgian Downs
Grand River Raceway
Hanover Raceway
Mohawk Racetrack
Rideau Carleton Raceway
The Raceway at Western Fair District
Woodbine Harness
Woodbine Thoroughbred

The 2018 race date calendars are consistent with the previous year's schedules, with some exceptions, and meet the commitments made by the member racetracks of the Standardbred Alliance through its Business Plan and the Transfer Payment Agreements with government. The exceptions are:

Mohawk Racetrack and Woodbine Harness

The 2018 application of dates for Mohawk Racetrack includes 4 days per week of racing from mid-October until the end of the year, which is a transfer of dates from Woodbine Harness. As previously approved by Ontario Racing, with the support of the Central Ontario Standardbred Association, standardbred racing by WEG will be conducted on a year round basis at Mohawk beginning with the usual return from Woodbine Harness in April.

Today, little of the wagering conducted on a day to day basis is done onsite at the racetrack. WEG standardbred is the leading racing circuit in North America from a gross wagering perspective, and while that occurs mainly at Mohawk, it is not site specific. No matter where the racing occurs, WEG will still lead the way due to the strength of its racing product, driven by strong field size. Mohawk year round racing is the best way to ensure that outcome.

Horse owners, trainers, and their employees prefer to race at Mohawk over Woodbine, and we ultimately see this preference in the choices they make on where to race their horses, and whether they want to attend the racetrack where their horse is racing. Woodbine, due to its infrastructure, is not capable of presenting an attractive venue for standardbred racing. While an important simulcast facility for core customers in northwest Toronto, live standardbred racing enthusiasts stopped going to Woodbine years ago.

The time is now for WEG to take advantage of the opportunity of long term stability for Mohawk Racetrack, and make the short and long term capital investment decisions in racing that will allow for year round racing, for the benefit of standardbred racing at WEG, in Ontario, and in North America.

Rideau Carleton Raceway (RCR)

After a series of open consultations last year, RCR horse people have consistently advocated for purse parity with signature race tracks across Ontario, most arguing that the current purse structure averaging \$50,000/card at RCR was insufficient relative to their costs. With a fixed budget of \$4.5 M available to fund the purses, in order to address this imbalance a compression of race dates from RCR's current 90 day race calendar is required. It has been determined that 72 race days at \$62,500/card would best serve this aim. To sustain fiscal responsibility and therefore mitigate further funding demands from the Standardbred Alliance, scheduling of those dates has also been re-examined. Balancing the high cost of racing in the winter against RCR horse people's tolerance for a layoff, the application is to open the meet in 2018 on Sunday February 18th. No different than any other track in Ontario, RCR can expect horse population scarcities at this time and would only race 1 day a week. Based on previous experience, this concern should be ameliorated by May. Commencing Sunday May 6th, racing would

therefore expand to two days a week every Sunday and Thursday, continuing in that format until Sunday November 4th. Henceforward, live racing would continue every Sunday until the end of the year. The application has the support of the National Capital Region Harness Horse Association.

The Raceway at Western Fair District (WF)

A minor change to the application for 2018 race dates, the request is to delete Friday May 25th and add Saturday May 26th. The plan is to move the signature event, the Molson Pace, to a Saturday night, therefore the change. The Confederation Cup at Flamboro Downs is scheduled for Sunday May 20, and the proposed change allows for an extra day (6 days in total) between this event and the Molson Pace. The change should allow horses to race in both events. Although Flamboro will also race on the 26th, the collective view is that the change will improve both events, in quality horses, attendance, and wagering.

Please call if you have questions or concerns,

Regards,

Woodbine Entertainment Group



Katherine Curry
Vice President, Legal & Compliance

cc: Brent Stone, Jessica Harvie (AGCO)
Jennifer Bodner, OLG
Mike Chopowick, OR
Sue Leslie, HBPA
Bill O'Donnell, COSA

Grand River - Post time 6:30pm (Civic Holiday 1:30pm)
January 2018 - December 2018

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Woodbine Standardbreds - Post time 7:30 pm
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21	22	23	24	25	26	27	18	19	20	21	22	23	24	18	19	20	21	22	23	24		
28	29	30	31				25	26	27	28				25	26	27	28	29	30	31		
						14							16							19	49	
April 2018							May 2018							June 2018								
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S		
1	2	3	4	5	6	7			1	2	3	4	5						1	2		
8	9	10	11	12	13	14	6	7	8	9	10	11	12	3	4	5	6	7	8	9		
15	16	17	18	19	20	21	13	14	15	16	17	18	19	10	11	12	13	14	15	16		
22	23	24	25	26	27	28	20	21	22	23	24	25	26	17	18	19	20	21	22	23		
29	30						27	28	29	30	31			24	25	26	27	28	29	30		
						5	0							0							0	5
July 2018							August 2018							September 2018								
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S		
1	2	3	4	5	6	7				1	2	3	4							1		
8	9	10	11	12	13	14	5	6	7	8	9	10	11	2	3	4	5	6	7	8		
15	16	17	18	19	20	21	12	13	14	15	16	17	18	9	10	11	12	13	14	15		
22	23	24	25	26	27	28	19	20	21	22	23	24	25	16	17	18	19	20	21	22		
29	30	31					26	27	28	29	30	31		23	24	25	26	27	28	29		
						0							0	30							0	0
October 2018							November 2018							December 2018								
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S		
	1	2	3	4	5	6					1	2	3							1		
7	8	9	10	11	12	13	4	5	6	7	8	9	10	2	3	4	5	6	7	8		
14	15	16	17	18	19	20	11	12	13	14	15	16	17	9	10	11	12	13	14	15		
21	22	23	24	25	26	27	18	19	20	21	22	23	24	16	17	18	19	20	21	22		
28	29	30	31				25	26	27	28	29	30		23	24	25	26	27	28	29		
						0							0	30	31						0	0

Mohawk Standardbreds - Post time 7:30 pm except

January 2018 - December 2018

Jun 16 - 6:30pm

Dec 26 - 1pm

May 5 - 7:05pm

May 19 - 6:45pm

M 168
W 0

168

January 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February 2018

S	M	T	W	T	F	S
					1	2
					3	4
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

March 2018

S	M	T	W	T	F	S
					1	2
					3	4
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

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April 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

May 2018

S	M	T	W	T	F	S
				1	2	3
				4	5	6
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

June 2018

S	M	T	W	T	F	S
					1	2
					3	4
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

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17

22 51

July 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

August 2018

S	M	T	W	T	F	S
					1	2
					3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

September 2018

S	M	T	W	T	F	S
						1
						2
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

22

22

21 65

October 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

November 2018

S	M	T	W	T	F	S
					1	2
					3	4
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

December 2018

S	M	T	W	T	F	S
						1
						2
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

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14 52

168

Woodbine TB Post time 1pm except Wednesdays @ 6:45pm
January 2018 - December 2018

January 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

March 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

0

April 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

May 2018

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

June 2018

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

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17 40

July 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

August 2018

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

September 2018

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

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18 53

October 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

November 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

December 2018

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

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133

Clinton - Post time 1:30pm
January 2018 - December 2018

January 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

March 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

0

April 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

May 2018

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

June 2018

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

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3 5

July 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

August 2018

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

September 2018

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

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October 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

November 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

December 2018

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

15

Flamboro - Post time 6pm
January 2018 - December 2018

January 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

12

February 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

12

March 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

14 **38**

April 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

13

May 2018

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

13

June 2018

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

26

July 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

18

August 2018

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

18

September 2018

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

18 **18**

October 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

17

November 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

17

December 2018

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

19 **53**

135

**Georgian Downs - Post time 7:15pm (Sundays 6pm)
January 2018 - December 2018**

January 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February 2018

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

March 2018

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

April 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

May 2018

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

June 2018

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

13 13

July 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

August 2018

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

September 2018

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

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12

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October 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

November 2018

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

December 2018

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

39

Western Fair - Post time 6:15pm (Fridays, May 26 and Dec 31 7:05pm)

January 2018 - December 2018

except May 13, Dec 22, Dec 26 - 1:15pm

January 2018

February 2018

March 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

April 2018

May 2018

June 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

July 2018

August 2018

September 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

October 2018

November 2018

December 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

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Rideau - Post time 6:30pm
January 2018 - December 2018

January 2018

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

March 2018

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

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April 2018

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

May 2018

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

June 2018

S	M	T	W	T	F	S
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July 2018

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August 2018

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September 2018

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October 2018

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December 2018

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Hanover - Post time 7:15pm except August 4 @ 6:15pm

January 2018 - December 2018

January 2018

February 2018

March 2018

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April 2018

May 2018

June 2018

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July 2018

August 2018

September 2018

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October 2018

November 2018

December 2018

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Fort Erie Racetrack 2018 race date application

2017 Recap

2017 has been a challenging year for Fort Erie. From the outset Woodbine announced a restrictive shipping policy that had a significant impact on our field sizes and, resultantly, our wagering. Shipping from Woodbine has been down 1 horse per race throughout the year. We have, however, managed to increase the number of horses on our backstretch slightly to somewhat offset the decrease in shippers. This decline was especially impactful early in our racing season. For instance low shippers lead to significant reductions on our historically three biggest days, Opening day, Father's day and POW day.

Despite the decline in field sizes Fort Erie has managed to keep attendance at prior year's levels. On track wagering, however, is down 7% and remotes down 17% per race. We are confident without the field size issue we would have continued the growth in live wagering that we have exhibited over the last two years.

From a horseperson's perspective things are still very tough. The disparity of purses on similar races has caused some of our horsepeople to ship to race at Woodbine, however they cannot afford the costs of stabling at that track and cannot be consistently competitive there. With the shorter number of days raced at Fort Erie, and the relatively low purse scale, quite a number of our resident horsepeople did not have a financially successful meet. This is driving some out of the business or encouraging them to look at other track options outside of Ontario. Long term we will have to look at ways to improve the economics of racing at Fort Erie.

2018 Planning

Based on conversations with our resident owners and trainers we anticipate the number of horses on our backstretch next year will be similar to 2017. There are a many trainers, however, that did not have great meets and with the limited racing opportunities at Fort Erie they may not be able to stay in the business long term.

In 2015 we were able to extend the season two weeks from 2014, sending a positive message to our horsepeople that things would get better. This certainly helped us early in 2015. Many horsepeople hoped we would continue this trend in subsequent years as the number one complaint this year was an inability for horsepeople to get their horses in races due to the limited amount of races each week, and an expansion of race dates would certainly help in this regard. Unfortunately the funds are not there to expand our racing.

A reduction in race days will result in a number of horses leaving the business or staying in the United States, resulting in an inability to fill cards. We must therefore continue to, at a minimum, run a schedule equal to this year. We would, however, keep racing on Sundays throughout the meet, instead of switching to Saturdays as we did this year. While Saturdays were not a failure and they did attract new customers to our venue, they did not increase the wagering as we had hoped and did not attract

larger attendance on the Saturday nights. In addition, Saturdays have proved difficult operationally, particularly with hiring staff that only work race days.

We are presently exploring all avenues to ensure we have the wherewithal to continue with the 40 day meet, but we are sure that we must race this schedule to survive.

**Fort Erie Live Racing Consortium
2018 Proposed racing Calendar**

May

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		29				

June

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		5				
10		12				
17		19				
24		26				

July

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1		3				
8		10				
15		17				
22		24				
29		31				

August

Sun	Mon	Tue	Wed	Thu	Fri	Sat
5		7				
12		14				
19		21				
26		28				

September

Sun	Mon	Tue	Wed	Thu	Fri	Sat
2		4				
9		11				
16		18				
23		25				
30						

October

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		2				
7		9				
14		16				

Post Times

Sundays		1:20
Tuesdays	May, June, July, August	4:20
	September, October	1:20



Application:

For 2018 Hiawatha would like to have Saturdays starting on 5 May 2018 and ending on 22 September 2018 (21 days), with a 6:30 post time.

Business Rationale:

Saturday night racing at Hiawatha has become somewhat of a routine for our regulars, and other nearby tracks (Dresden, Leamington and Western Fair) do not normally race on Saturdays.

In 2017 we have seen an increase in attendance. There are more millennials attending the races and our American customer base has also increased. As a result we have seen an increase of approximately 16% in our handles and our food and beverage sales. Our total weekend wagering has been around \$60,000 each week. Our events, such as rib fest and children's day have also been more successful.

We would also like to be included in HPI betting. Sending out our signal would help to improve our live handles.

Hiawatha has one of only four five-eighths mile tracks in Ontario. A 5/8 mile track is more beneficial to starting young horses. We have also had an increased interest in track usage, stall rentals and the use of the track.

Jim Henderson, President
Hiawatha Horse Park & Entertainment Centre
(519) 542-5543

HIAWATHA'S 2018 RACE CALENDAR

MAY 2017						
S	M	T	W	T	F	S
						5
						12
						19
						26

JUNE 2017						
S	M	T	W	T	F	S
						2
						9
						16
						23
						30

JULY 2017						
S	M	T	W	T	F	S
						7
						14
						21
						28

AUGUST 2017						
S	M	T	W	T	F	S
						4
						11
						18
						25

SEPTEMBER 2017						
S	M	T	W	T	F	S
						1
						8
						15
						22